

## Community Bankers Association of Indiana New Markets Tax Credit Transaction

Marion, Indiana 5<sup>th</sup> Congressional District

Closing Date: August 16-17, 2005

Qualified Equity Investment: \$6,273,028

Borrower Description: Start-Up, State-of-the-Art high speed paper plate manufacturer

Project Description:

• Acquisition and rehabilitation of a 180,000 sq. ft. 30+ year old

vacant building

Purchase/installation of equipment and high tech distribution

assembly line

• Creation of 65+ jobs with average compensation package

exceeding \$12/hour

• 89% of employees hired have come from within the local

community

Loan Amount: \$5,150,000

Loan Terms: • 4.75% fixed rate, 7 year term interest-only (with interest rebate

resulting in effective interest rate of 4.34%)

• 100% Loan to Value on total project

Additional Benefits: Borrower only uses approximately 90,000 sq. ft. of building with

additional 90,000 sq. ft. available for rent to other businesses at

sub-market rates

State and Local Participation: • State of Indiana approved "CRED" State Tax Credits of \$1.2

million to "leverage" the NMTC

• City of Marion issued a \$3.1 million "TIF Bond" to credit enhance

the NMTC Loan

New Markets Tax Credit: \$2,446,480 of Federal NMTC utilized

Our Role: Structured the entire transaction representing the CDE